



227 Industrial Drive, Harbor Beach, MI 48441

Phone: 989-479-0444 Fax: 989-479-9844

We are looking for dedicated, team-orientated, hard-working individuals who want to develop themselves and grow with our company as a Diesel Sales Person. We specialize in Duramax, Cummin and Powerstroke.

The role of the Salesperson is to be responsible for assisting all customers and mechanics in securing needed parts and supplies.

- Work with customers and mechanics to fill parts requirements.
- Prepare invoices for over the counter sales.
- Work with outside salesmen to fill the customer's parts requirements in order to obtain maximum customer satisfaction.
- Answer diesel tech related questions to all company customers from all sources. (Phone, walk-in, social media, email, website, ect)
- Research new vendors, and provide management with presentations as to how the new vendor will benefit the company. Assist in the process of getting set up with new vendors, and work towards building the relationship with that vendor. Assist company in getting the new vendors products onto company website.
- Place orders of all phone in customers, order parts, drop ship, fulfill, or any other methods needed to satisfy the customers orders.
- Up sell parts and shop work to all customers. This is typically done by exerting salesman's knowledge of the diesel performance industry and making recommendation of parts or services that would be needed.
- Make cold calls to new potential customers.
- Create and maintain good working relationships with vendors.
- Assist service department employees in finding the parts needed for repairing customer vehicles.
- Create and work with the I.T. department to publish installation instructions onto website.
- Solicit potential diesel performance shops to become DHD dealers.

- As our industry is a consumer based business, person must be polite, professional and courteous to all customers and fellow employees. (as per workplace employee handbook)

The ideal Sales Person will have diesel engine and transmission knowledge, experience dealing with the public in sales/service and fluent computer skills. You must have excellent verbal and written communication skills and pay excellent attention to detail.

This is a full-time position. We offer a competitive salary based on experience, paid vacation and holiday, and 401k plan. Medical and disability packages are available.

Please send resume to 227 Industrial Drive, Harbor Beach, Michigan 48441 or email to jenny@dirtyhookerdiesel.com.